

Didem Şen Pamuk

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EXPERIENCE

PROFESSIONAL COACH & TRAINER; FOUNDER AT KIPOS COACHING

2010 to present

- Holding PCC (Professional Certified Coach) degree; credentialed by ICF (International Coaching Federation) (PCC application is in process)
- Training professionals for stress and conflict management & nonviolent communication skills
- Mentoring executives & professionals for a wellness mind-set and positive psychology
- Design and execution of workshops, presentations, and other training processes for global corporations
- Leadership Coaching & Cross cultural training and coaching
- Group coaching practices to maximize personnel and group performances
- Coaching managers, senior executives and other leaders, helping them to develop and maximize their emotional intelligence and executive presence
- Coaching teams for building resilience

TREASURER, PFIZER (Prev.WYETH PHARMACEUTICALS)

1999- 2010

- Responsible for cash management, investments, bank reconciliation through executing day-to-day relationships with banks.
- Responsible for preparing daily & monthly & yearly cash flow tables for local management and headquarter.
- Executing whole treasury operations including collections, FX trade, letter of guarantee, loan, petty cash etc.
- The only responsible person of whole payments of the company, including supplier, inter-company, employee and third party & advance payments. (excluding payroll).
- Keeping the records of the related activities such as payments, collections, investments etc.
- Participated in the analysis of all transactions in business lines, determining risks and internal controls with a view to compliance with Sarbanes Oxley .

FINANCIAL SUPERVISOR, JTI (Prev. R.J.REYNOLDS TOBACCO COMPANY)

1998-1999

- Responsible for TRL denominated financial operations such as daily Cash Flow Management, collections, investments, loans, cash reporting to Head office, Letter of Guaranties, Trade Cheque follow up, custom duties, timely tax payment, bank relations, bank reconciliation.

- Developed a new process for customs clearing that provided effective tax management and increase in profitability
- Active member of ISO 9002 Implementation team. ISO 9002 Internal auditor of HR and District sales offices procedures.

FINANCIAL ANALYST, DOW CHEMICAL COMPANY

1996-1998

- Reporting to Treasury and Credit Manager. Serving to 4 business groups in Dow Turkiye & DowAgrosciences
- Responsible for Cash Management, investments, bank reconciliation, bank relations -for two legal entities
- Assisting to Credit Manager on Credit Activities such as Account Receivable /Past Due follow ups, Credit limits, risk management & Analysing Financial status of Customers

TRAINING ASSISTANT, SUBSIDIARY OF INTERBANK, INTERCON CONSULTING

1994-1996

- Responsible for marketing and organizing of training and seminars and assisting to General Manager in recruitment and Consultancy activities.

EDUCATION

- Istanbul University, Turkey (1987-1992) ; BA Degree in Business Administration
- F.M.V Özel Işık Lisesi, Istanbul Turkey (1981-1987) High School Diploma

PROFESSIONAL TRAINING

(Coaching related; after 2010)

- Erickson College International, Coaching Modules I-IV, Dr. Zerrin Başer
- Erickson College International, Advance of the Spirit, Dr. Marilyn Atkinson
- Erickson College International, NLP Practitioner Training, Dr. Zerrin Başer
- Coach Training Alliance, New Life Story@Wellness Coach Training, Dr. David Kruger
- A Cognitive Behavioral Therapy (CBT) for Weight Loss and Maintenance, Dr. Judith Beck
- Applying CBT in Executive Coaching, Dr. Arthur Freeman
- Somatic Experience & Psycho-Biological Approach to Trauma, Dr. Diane Poole Heller
- Cognitive Behavioral Coaching program, Coach-Pro & Prof. Mehmet Zihni Sungur
- ICF Global Conference 2012, London
- Producing results as a team, U2 Consulting, Ufuk Köse
- Guide yourself and your clients to greater resilience, Dean M. Becker
- Working with the body for trainers & coaches, Mark Walsh

REFERENCES & PROJECTS

(Coaching related; after 2010)

- Türkerler Holding, Real estate, sales performans training, 2016
- Özak Holding, Real estate, sales performans training, 2016
- McCann Istanbul, resilience coaching for executives, 2015-2016
- Tekfen Holding, Real estate, sales performans training, 2015
- TBWA Istanbul, resilience coaching, HR consulting, 2015
- OmegaPharma, weight loss project, wellness coaching 2014
- MedyaNet-Doğan Holding, executive coaching, 2013
- Arena, IT Business, Team Coaching/Resilience coaching, 2012